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Taking Flight

Thank you for your interest in development opportunities at the Rick Husband Amarillo International Airport and welcome to Amarillo, Texas. As you read this material, I anticipate you will find some important information that you did not know before. You will find that the Airport has great opportunities and resources for relocating your business, expanding your business, or starting a new business. But overall, what I hope you take away from this brochure is that Amarillo is a progressive and business-friendly city that is committed to providing a high quality of life for its residents and to providing an environment where businesses can succeed.

As many business owners are considering moving away from megaplex cities where congestion and overcrowding make it difficult to get around and where taxes are out of control, the Rick Husband Amarillo International Airport and the City of Amarillo are here to offer you an alternative location in the middle of the country...on a major interstate highway...with friendly people...in a State with no income tax...where city and local leaders really care...and assets and resources abound to help make your dream a reality. A stable local economy with low unemployment, excellent educational institutions, an abundance of available and developable land, and a workforce hungry for more diverse opportunities make Amarillo and the Rick Husband Amarillo International Airport an excellent choice for your business.

As a progressive airport and growing city, our resources are excellent to be able to provide incentives to your business and our economic development corporation has an excellent history of helping businesses of all sizes expand and relocate to Amarillo. We have opportunities available with airfield access as well as on-airport business park access (with or without rail access). The multi-modal capabilities are endless.

In the future economy, true partnering between airports and businesses is going to be the key to business success. At the Rick Husband Amarillo International Airport, we take partnerships seriously and realize that positive relationships and creative thinking help to build economic engines that stand the test of time.

So, if you are looking for a better opportunity for your business, please consider the Rick Husband Amarillo International Airport. I want to personally invite you to "Come Live, Work & Grow with Us Here in Amarillo" and I look forward to welcoming you when you visit us and experience Amarillo for yourself.

Sincerely,

Michael W. Conner Director of Aviation

AMARILLO'S AVIATION & NON-AVIATION BUSINESS DEVELOPMENT MISSION:

Support economic development opportunities for City-owned property in the area of the airport to include the expansion of the aviation industry, and promotion of non-aviation uses.

TOPICS OF INTEREST INCLUDE:

- Rick Husband Amarillo International Airport History
- Rick Husband Amarillo International Airport Operations
- What Makes Amarillo a Great Place to Live, Work and Call Home
- Amarillo Population Profile
- Amarillo Household Profile
- Amarillo Cost of Living
- · Amarillo Facts: Education, Labor, Industry, Climate, Quality of Life
- Amarillo Transportation Sector Overview
- Amarillo Government & Utilities Section Overview
- Amarillo Government & Tax Rates Section Overview
- Amarillo Retail Section Overview

ACKNOWLEDGEMENTS:

Amarillo Economic Development Corporation (AEDC) web site served as a valuable resource in the development of this document. Please visit them online at www.amarilloedc.com

THE RICK HUSBAND AMARILLO INTERNATIONAL AIRPORT - HISTORY

Rick Husband Amarillo International Airport (IATA: AMA, ICAO: KAMA, FAA LID: AMA) is a public airport located just six miles (10 km) east of downtown Amarillo, Texas, United States. The first recorded landing of aircraft in Amarillo occurred on April 27, 1918.

The City of Amarillo had opened a municipal airport, referred to as "Old Muny" or "Old Municipal Airport", on May 29, 1929, located 4 miles west of the current Amarillo International Airport. Transcontinental air service was inaugurated on 7 July 1929.

By 1937, TWA and Braniff were also operating from what was then called English Field. That same winter, a fire destroyed the hangar, administration building, and cafe. Operations continued while English Field was rebuilt and the new airport included paved runways and taxiways when the city took over in 1941.

Since 1941, The City of Amarillo has been operating the Airport as a public owned and operated facility. The Airport has a 5-member Airport Advisory Board, appointed by the City Council for 3-year terms.

In 1952 the airport name changed to Amarillo Air Terminal. After the adjacent Amarillo Air Force Base was deactivated in 1968 a portion became part of Amarillo Air Terminal. The primary instrument runway, built for the USAF Strategic Air Command base, at 13,502 feet (4,115 m) is among the longest commercial runways in the United States and is still used for military training. During the mid-1970s, the airport was used for jet training by (then) West German national airline Deutsche Lufthansa AG. By 1976, the airport had become a Port of entry, becoming Amarillo International Airport. The airport was renamed in 2003 after NASA astronaut and Amarillo native Rick Husband who died in the Space Shuttle Columbia disaster in February of that year.



THE RICK HUSBAND AMARILLO INTERNATIONAL AIRPORT - OPERATIONS

Support economic development opportunities for City-owned property in the area of the airport to include the expansion of the aviation industry, and promotion of non-aviation uses.

AIRPORT OPERATIONS:

- Airport Use: Open to the Public
- Activation Date: 10/1937
- Control Tower: Yes (0600 2400)
- ARTCC: ALBUQUERQUE CENTER
- FSS: FORT WORTH FLIGHT SERVICE STATION
- NOTAM's FACILITY: AMA (NOTAM-D SERVICE AVAILABLE)
- ATTENDANCE: CONTINUOUS
- TPA: 895 ft. AGL PROP ACFT. 1395 ft. AGL TURBOJET ACFT, 1895 ft. AGL OVERHEAD
- Wind Indicator: Lighted
- Segmented Circle: Yes
- Lights: Dawn When ATCT Closed = Multi-Step Pilot Controlled and MALSR RWY's $04\ \& 22 118.3$
- Beacon: White-Green (Lighted Land Airport)
- Operates Sunset to Sunrise

RUNWAYS:

- Runway 4/22 Dimensions: 13502 x 200 ft. / 4115 x 61 m
- Surface: Concrete/grooved in good condition
- CENTER 130 ft. GROOVED FULL LENGTH
- Runway 13/31 Dimensions: 7901 x 150 ft. / 2408 x 46 m
- Surface: Concrete/grooved in good condition
- Weight bearing capacity: PCN 89 /R/B/W/T





THE RICK HUSBAND AMARILLO INTERNATIONAL AIRPORT - OPERATIONS

AIRPORT SERVICE:

The Airport records approximately 60,000 operations per year.

Airline service includes United Airlines – daily service to Denver International (DEN) & Houston Bush Intercontinental Airports (IAH), on 50, 70 & 90 passenger CRJ aircraft. American Airlines – daily service to Dallas-Ft. Worth International Airport (DFW) 90 passenger CRJ aircraft and American Airlines mainline aircraft. Southwest Airlines serves Dallas Love Field (DAL), Houston Hobby International Airport (HOU). Las Vegas McCarren International Airport (LAS) with daily service with Boeing 737 aircraft. Southwest also serves Austin International Airport (AUS) with daily same-jet service with Boeing 737 aircraft. Airliners enplane over 365,000 passengers annually.

AIR CARGO:

The Airport has two freight forwarding air cargo operations representing FedEx and UPS. Freight is sorted at the Airport and put on trucks or Cessna Caravans which are flown to other airports across the Texas Panhandle and New Mexico.

ARFF CAPABILITIES:

The Airport has an Aircraft Rescue and Firefighting Index "B." Index "C" Equipment available on request. The Airport maintains three (3) 1500-gallon ARFF trucks.

ASOS:

The Automated Surface Observation System is located on the Airport: Frequency – 118.85 MHz; Phone - (806) 335-1060. A NOAA staffed weather station is also located at the Airport.

THE RICK HUSBAND AMARILLO INTERNATIONAL AIRPORT - OPERATIONS

ELEVATION:

The Airport's published elevation is 3,606.7 ft./ 1,099.3 m (surveyed).

AIRPORT LAND:

The Rick Husband Amarillo International Airport comprises 3.811 acres of land.

CLASSIFICATION:

The FAA (NPIAS) classifies the Airport as a non-hub primary commercial service airport.

BASED AIRCRAFT:

• Aircraft based on the field: 45

Single engine airplanes: 21

• Multi engine airplanes: 15

Jet airplanes: 8

• Helicopters: 1

FUEL & AIRCRAFT SERVICES:

Fuel available: 100LL JET-A

Parking: hangars and tiedowns

Airframe service: MAJOR

Powerplant service: MAJOR

• Bottled oxygen: LOW



THE RICK HUSBAND AMARILLO INTERNATIONAL AIRPORT - OPERATIONS

ON-AIRPORT BUSINESS:

The Airport is home to 2 significant aviation businesses, Bell (formerly Bell Helicopter) and International Aerospace Coatings (one of the largest aircraft painting companies in the world).

FOREIGN TRADE ZONE:

Foreign Trade Zone 252, includes 4,000 acres of Airport and surrounding property. Two mainlines of the Burlington Northern Santa Fe Railway intersect at Amarillo and provide direct service to many major US markets. These mainlines also connect Amarillo to the ports of Houston, San Diego, and Galveston - conveniently enabling international access. This benefit is fortified by our Foreign Trade Zone status that helps local companies import/export more expediently and at a reduced expense. Amarillo's central location and access to many transportation options make it ideal for distribution and logistics.



THE RICK HUSBAND AMARILLO INTERNATIONAL AIRPORT - THE FUTURE

The Airport has a new master plan that will help guide the facility over the next 20 years. Additionally, the Airport and the City of Amarillo have participated in numerous regional planning initiatives to help plan for the future of the Airport and the surrounding communities. Anticipated changes and/or improvements include:

- Improved baggage claim and rental car counter area
- Airport maintenance facility improvements.
- Taxiway rehabilitations and reconfigurations
- Additional hangar construction
- Additional apron construction
- Hotel and business park construction
- New FBO Executive Terminal (Early 2021)

TAC AIR - AMARILLO:

TAC Air provides fixed base operation (FBO) services for all areas of aviation. TAC Air-AMA offers award-winning ground services, quick turns and the most competitive prices on Jet-A and Avgas aviation fuel at Rick Husband International Airport in Amarillo, Texas. *thearnoldcos. com/tac-air/ama*

BUSINESS PARK:

The Airport has 300 acres of developable land that is adjacent to the runway/taxiway system and is suitable as a business park.

The Amarillo Economic Development Corporation also has an additional 500 acres of developable land adjacent to the Airport's land.



WHAT MAKES AMARILLO A GREAT PLACE TO LIVE AND WORK



"In my experience you have to be entrepreneurial in small towns – if you don't build it or grow it – it doesn't exist...

In our business community, we are known for our workforce. We think creatively about how to solve workforce issues. Instead of thinking about how we've always done it, let's think about how we could do it better."

"Located in a region that is genuine Texas, Amarillo businesses have an impact on the global economy. I envision a future where more Panhandle businesses throw darts on the global map for customers, distribution channels, and ideas.

Our cowboy and ranching heritage makes our modern Amarillo culture rich and interesting to a global community."

- Mayor Ginger Nelson



"I am truly inspired by everyone I come in contact with here in Amarillo. The "vibe" is one of positive changes, continual improvement, and hope for an incredible future. In 2020 and beyond, we will continue to promote our vision of being the most respected airport of choice in the State of Texas."

Michael Conner
 Director of Aviation, Rick Husband Amarillo International Airport



"Our corporate operations are based in Amarillo (our heart will always be headquartered in Happy). With a total of 39 branches in the Texas Panhandle, we know this region and take pride in being a part of such a thriving community. Building on an independent pioneer spirit and strong work ethic, Amarillo provides a great place to work and live, and we are HAPPY to hang our hat here."

Mikel Williamson
 President & CEO, Happy State Bank



"Leaving a legacy; leaving the world better than you found it. If you can improve the quality of life in your community through the culture of your company- I think that's success.

Amarillo has an incredibly strong and educated workforce that works harder than most and is more efficient. That is why our community continues to be successful."

William Ware
 President, Amarillo National Bank



"We are so isolated that we have to attract businesses and people to this location just to sell them on the advantages of Amarillo.

After folks stay awhile they are fine – we have to take their car keys away once they get here for a minute until they realize they like it."

Joe Bob McCartt, President
 McCartt & Associates





AMARILLO POPULATION STATISTICS

AMARILLO POPULATION 200,931

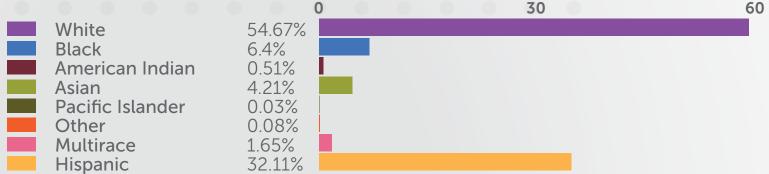
POPULATION BY GENDER:

Men 98,728 49.14%

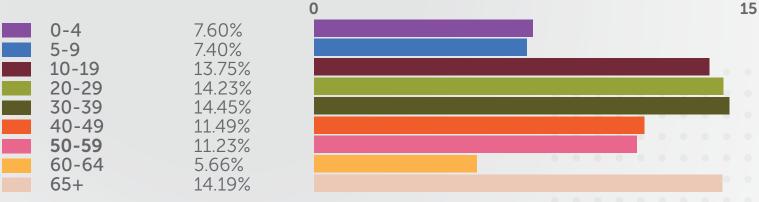
Women 102,203 50.86%



POPULATION BY ETHNICITY:



POPULATION BY AGE:



Average Median Age: 33.73

AMARILLO HOUSEHOLD PROFILE OVERVIEW

TOTAL HOUSEHOLDS:

Households 98,728

Families 52,419 64.92%

Average Household Income \$72,470

HOUSEHOLD INCOME DISTRIBUTION:

<\$10K	4,653	
\$10-20K	7,619	
\$20-30K	8,507	
\$30-40K	8,411	
\$40-50K	7,744	
\$50-60K	6,983	
\$60-75K	8,770	
\$75-100K	10,469	
>\$100K	17,581	

THE MEDIAN COST OF A HOME IN AMARILLO:

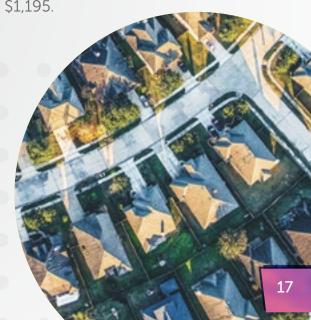
The median list price per square foot in Amarillo is \$106, which is lower than the Amarillo Metro average of \$109. The median price of homes currently listed in Amarillo is \$195,000. The median rent price in Amarillo is \$1,195, which is the same as the Amarillo Metro median of \$1,195.

TOTAL NUMBER OF HOUSING:

Total Dwellings	86,208	
Owner-Occupied	50,486	62.53%
Renter Occupied	30,253	37.47%
Housing Units Occupied	80,739	93.66%

THE AVERAGE PROPERTY TAX IN AMARILLO:

Potter County: \$1,415 or 1.76% of home value and Randal County: \$2,265 or 1.74% of home value.



AMARILLO COST OF LIVING PROFILE OVERVIEW

TAXES:

Top State Corporate Income Tax		0.00%
Top State Corporate Capital Gains Tax		0.00%
Top State Personal Income Tax		0.00%
Top State Personal Capital Gains Tax		0.00%
State Sales Tax		6.25%



AMARILLO COST OF LIVING INDEX:

	Amarillo	Texas	Natio
Cost of Living Index	85	91	100
Goods & Services Index	92	93	100
Groceries Index	92	91	100
Health Care Index	101	96	100
Housing Index	70	83	100
Transportation Index	87	100	100
Utilities Index	90	100	100



HOW DO PEOPLE SPEND THEIR MONEY?

Shelter	\$11,709
Transportation	\$10,127
Food & Beverage	\$8,211
Health Care	\$4,738
Utilities	\$4,180



AMARILLO FACTS: EDUCATION, LABOR, INDUSTRY, CLIMATE, QUALITY OF LIFE OVERVIEW

Amarillo is at an altitude 3,671 ft. and receives about 19.5 inches of precipitation annually. The altitude and constant breeze are responsible for the clean air and low humidity. There are four distinct seasons in the city, yet the temperatures remain comfortable for most of the year. Each year there are over 270 sunny days.

AMARILLO CLIMATE:

Month	Avg. Daily Min Temp	Avg. Daily Max Temp	Sunny Days	Avg. Month Precipitation
January	23F/-5C	49F/9C	19	0.6in/1.6cm
April	42F/5C	71F/21C	20	1.3in/3.4cm
July	65F/19C	91F/33C	26	2.7in/6.8cm
October	45F/7C	72F/22C	23	1.5in/3.8cm

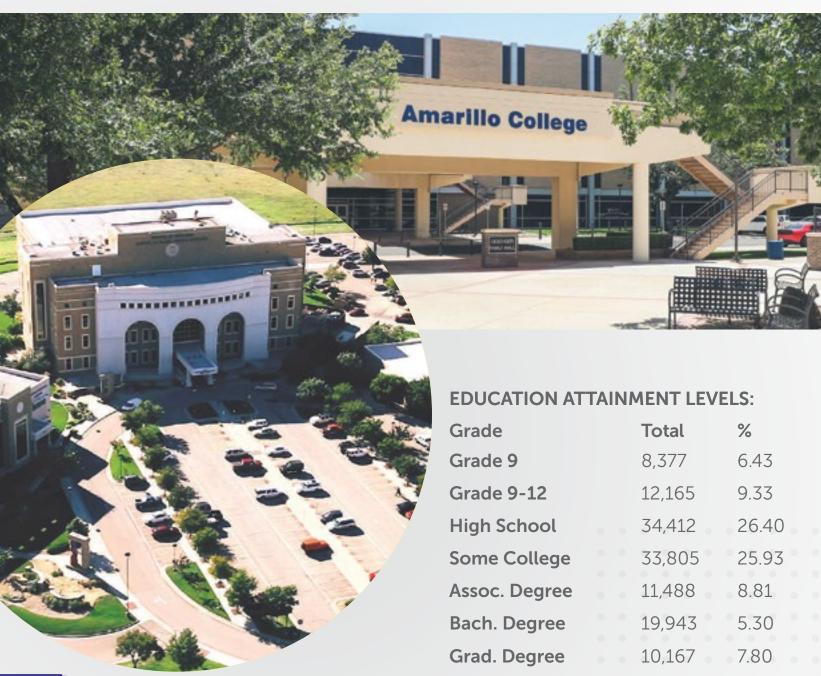
DRIVING DISTANCES FROM AMARILLO (MILES):

Dallas	366
Oklahoma City	260
Tulsa	365
Austin	496
Albuquerque	289
Denver	431
Wichita	352
Lubbock	124
Wichita Falls	225



AMARILLO FACTS: EDUCATION, LABOR, INDUSTRY, CLIMATE, QUALITY OF LIFE OVERVIEW

Amarillo has 6 High Schools, 12 Middle Schools, 37 Elementary Schools, and Several College Campuses.

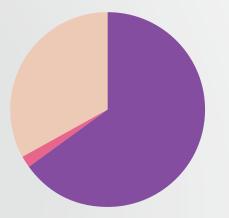


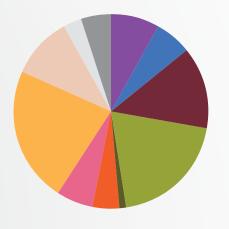


LABOR FORCE STATUS:

Labor Force	103,084
Employed	100,106
Unemployed	2,806
Armed Forces	172
	Employed Unemployed







	Employment	% of Total	% Quarterly Change	% Yearly Change
Natural Resources and Mining	15,580	8.3%	1.0%	1.4%
Construction	11,473	6.1%	3.7%	-0.3%
Manufacturing	25,133	13.4%	0.1%	1.4%
Trade, Transportation and Utilities	37,244	19.9%	0.7%	0.1%
Information	1,821	1.0%	1.7%	-0.6%
Financial Activities	8,461	4.5%	1.1%	-1.0%
Professional and Business Services	11,230	6.0%	1.2%	1.9%
Education and Health Services	42,299	22.6%	-0.1%	-1.3%
Leisure and Hospitality	19,469	10.4%	7.9%	1.8%
Other Services	5,557	3.0%	1.8%	-0.1%
Public Administration	9,030	4.8%	2.8%	0.1%

^{*}Source: Texas Labor Market Information

PROJECTED FASTEST GROWING INDUSTRIES:

Industry		% (Change
Office Admin Services			52.2%
Home Health Care Services			32.8%
Utility System Construction			31.5%
Support Activities for Crop Production			30.3%
Outpatient Care Centers			9.9%
Architectural & Engineering Services			29.5%
Individual & Family Services			27.4%
Restaurants & Eating Places			27.3%
Offices of Other Health Practitioners			25.7%
Leisure & Hospitality			24.6%

JOBS BY OCCUPATION:

Management Occupations	5,145
Business & Financial Operations Occupations	4,155
Computer & Mathematical Occupations	31.5%
Architecture & Engineering Occupations	30.3%
Life, Physical & Social Science Occupations	9.9%
Community & Social Service Occupations	29.5%
Legal Occupations	27.4%
Education, Training, & Library Occupations	27.3%
Arts, Design, Entertainment, Sports, & Media Occupations	25.7%
Healthcare Practitioners & Technical Occupations	24.6%





TOP AMARILLO INDUSTRIES:

Туре	% of Total Businesses
Health & Medical Services	11.91%
Unclassified	4.80%
Heavy Construction	4.57%
Banks & Financial Institutions	4.44%
Dining	4.08%
Insurance	3.61%
Specialty Retail	3.57%
Membership Organizations	3.39%
Real Estate	3.27%
Business Services	3.18%
Professional Services	3.08%

TOP AMARILLO EMPLOYERS:

Employees
4,162
3,700
3,150
2,700
2,340
1,950
1,430
1,046
1,303
1,251

AMARILLO TRANSPORTATION SECTION OVERVIEW

THE AIRPORT:

Rick Husband Amarillo International Airport (AMA) 10801 Airport Blvd, Amarillo, TX 79111 806.335.1671 www.fly-ama.com

GROUND SERVICES:

Because of its central location within the Texas Panhandle, Amarillo is a hub where six primary highway arteries meet within the city. Interstates 40 & 27, Highways 60, 66, 87, and 287.

RAIL SERVICES:

The BNSF Railway complex in Amarillo continues to serve a heavy daily traffic load, approximately 100–110 trains per day. The Union Pacific Railroad also sends substantial shipments to or through Amarillo. In addition to intermodal and general goods, a big portion of rail shipments involve grains and coal. Freight services offered include agriculture, mineral, industrial and consumer goods. Freight forwarding and direct connections with dock spurs are available.





AMARILLO GOVERNMENT & UTILITIES SECTION OVERVIEW

By comparison, commercial electricity in Amarillo; the average commercial electricity rate is 6.81¢/kWh which is 16.54% less than the Texas average rate of 8.16¢/kWh.

The average (commercial) electricity rate in Amarillo is 32.51% less than the national average rate of 10.09¢/kWh. Commercial rates in the U.S. range from 6.86¢/kWh to 34.88¢/kWh.

Туре	\$/Household	Total \$000
Total	\$4,180	\$337,500
Natural Gas	\$432	\$34,955
Electricity	\$1,564	\$126,331
Fuel Oil/Other Fuels	\$129	\$10,441
Telephone	\$1,462	\$118,047
Other Utilities	\$591	\$47,726



ELECTRICITY PRICES IN AMARILLO

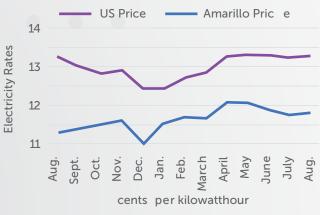
RESIDENTIAL ELECTRICITY RATES IN AMARILLO:

Residential electricity prices in Amarillo, TX in August 2019 averaged approximately 11.80 cents per kilowatthour (¢/kWH), which was about 11% less than the national average rate of 13.30 ¢/kWH (August 2019).

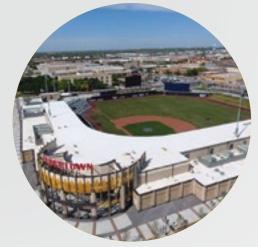
ELECTRICITY COMPARISON: AMARILLO VS. U.S.:

See how electricity costs in Amarillo differ from the average electricity costs from the U.S. overall. On a year-over-year basis - from August 2018 to August 2019 - residential electricity prices in Amarillo increased approximately 5%, from 1.27 ¢/kWH to 11.80 ¢/kWH.

Month	Amarillo	U.S.	Diff.
August (2019)	11.80 ¢/kWh	13.30 ¢/kWh	11%
July	11.76 ¢/kWh	13.27 ¢/kWh	11%
June	11.87 ¢/kWh	13.34 ¢/kWh	11%
May	12.06 ¢/kWh	13.33 ¢/kWh	10%
April	12.09 ¢/kWh	13.27 ¢/kWh	9%
March	11.67 ¢/kWh	12.85 ¢/kWh	9%
August (2018)	11.27 ¢/kWh	13.26 ¢/kWh	15%









AMARILLO GOVERNMENT STRUCTURE & TAX RATES

GOVERNMENT STRUCTURE OVERVIEW

Type City
County
Law Enforcement-Number of FT Police Officers
Number of City Patrol Cars
Fire — Number of Full Time Fire Fighters
Number of City Fire Stations

State Tax RateNo TaxTotal Sales & Use Tax Rate8.25%

Lodging Tax Rate 7% HOT, Venue

District 2%, State 6%,

Overall Amarillo 15%

Income Tax Personal

Income Tax RateNo TaxCorporate Income Tax RateNo Tax

Property Tax & Mill Levy

County Tax Rate Potter County

Rate = 0.70100

Randall County

Rate = 0.44126

City Tax Rate 0.388510

School District Tax Rate AISD = 1.169000

CISD = 1.23000

Community College Amarillo College

Rate = 0.22790



Council-Manager

Commissioners

370

122

13

250 +

^{*}Tax rates as of July 2020

AMARILLO RETAIL SECTION OVERVIEW

RETAIL POTENTIAL:

Туре	\$/	Househo	ld	Total \$000s
Department Stores		968		78,234
Warehouse Superstores		2,427		195,973
Other General Merchandise Stores		367		29,685
Florists		17		1,449
Office & Stationary Stores		50		4,062
Gift & Souvenir Stores		61		4,945
Used Merchandise Stores		35		2,831
Pet & Pet Supply Stores		206		16,695
Art Dealers		16		1,337
Mobile Home Dealers		30		2,446
Other Misc. Retail Stores		92		7,447
Mail Order & Catalog		1,427		115,395
Vending Machines		39		3,214
Fuel Dealers		142		11,467
Other Direct Selling Establishments		110		8,889
Hotels & Travel Accommodations		182		4,709

Туре	\$/Household	Total \$000s
Other Health & Personal Care	54	4,371
Gasoline Store w/out Convenience Store	2,832	228,722
Men's Clothing Stores	41	3,350
Women's Clothing Stores	180	4,548
Children's & Infant's Clothing Stores	78	6,332
Family Clothing Stores	481	38,894
Clothing Accessory Stores	38	3,112
Other Apparel Stores	58	4,741
Shoe Stores	198	16,041
Jewelry Stores	92	7,448
Luggage Stores	7	599
Sporting Goods Stores	238	19,253
Hobby, Toy, Game Stores	70	5,678
Sewing & Needlecraft Stores	21	1,775
Musical Instrument Stores	20	1,623
Book Stores	86	7,009

TAKING FLIGHT- AMARILLO'S AVIATION & NON-AVIATION BUSINESS DEVELOPMENT TEAM

If you would like your free link to a brief video highlighting the development opportunities or would like someone from the Taking Flight – Amarillo Business Development Team to contact you directly, please email Mike Conner, Director of Aviation at *michael.conner@amarillo.gov*.

Rick Husband Amarillo International Airport (AMA)

www.fly-ama.com 806.335.1671 10801 Airport Blvd, Amarillo, TX 79111





