



# Budget Presentation 3/31/2019

Presented to:  
Amarillo City Council 5/14/2019

# General Fund Budget

# General Fund Revenue

For the six months ended March 31, 2019

Budget

• \$109.2 million

Actual

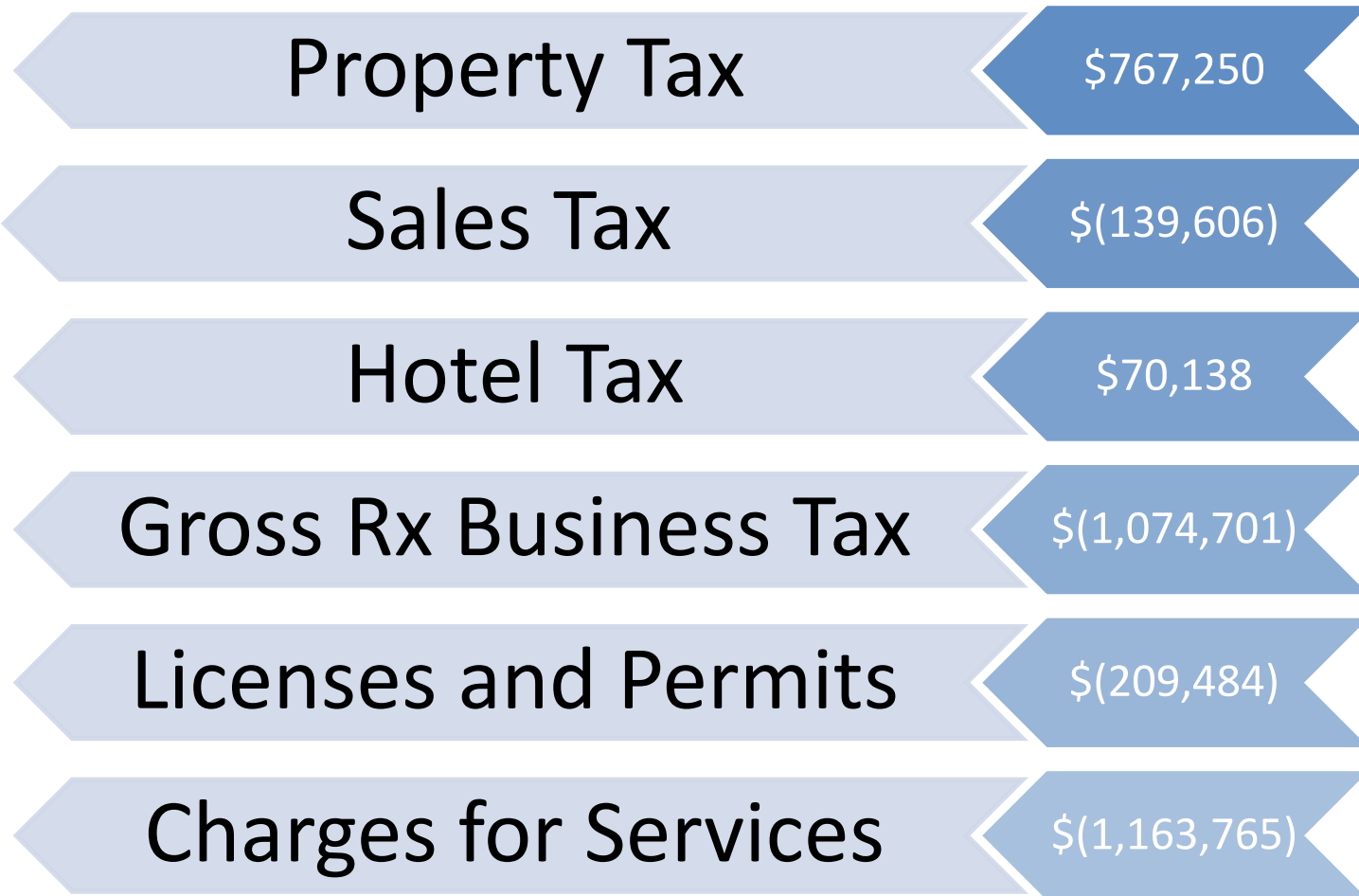
• \$107.0 million

Variance

• \$(2.2) million

# General Fund Major Revenue

## Quarter End Variances



# General Fund Expenses

For the six months ended March 31, 2019

Budget

• \$92.9 million

Actual

• \$90.5 million

Variance

• \$2.4 million

Net Variance

• \$(0.2) million

# Sales Tax Collections

## Ten Year History

### Amarillo Sales Tax Rate

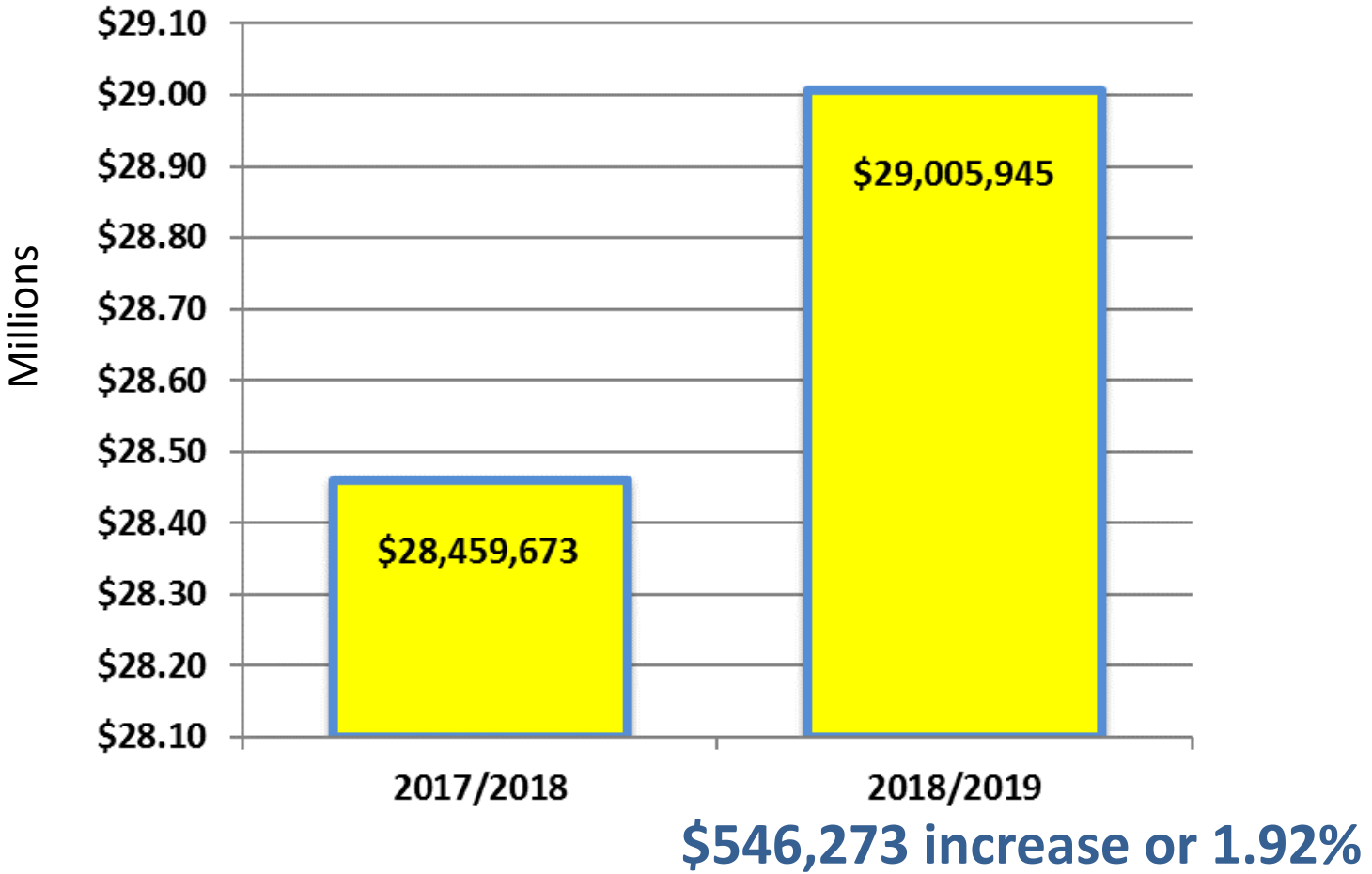
<b>State</b>	<b>6.25%</b>
<b>City</b>	<b>1.50%</b>
<b>AEDC</b>	<b>0.50%</b>
	<b>8.25%</b>

### Sales Tax Collections

		<b>% Change</b>
<b>2009</b>	<b>43,633,153</b>	
<b>2010</b>	<b>41,980,827</b>	<b>-3.79%</b>
<b>2011</b>	<b>45,619,081</b>	<b>8.67%</b>
<b>2012</b>	<b>48,016,592</b>	<b>5.26%</b>
<b>2013</b>	<b>51,680,575</b>	<b>7.63%</b>
<b>2014</b>	<b>54,420,896</b>	<b>5.30%</b>
<b>2015</b>	<b>55,476,061</b>	<b>1.94%</b>
<b>2016</b>	<b>55,998,541</b>	<b>0.94%</b>
<b>2017</b>	<b>55,551,450</b>	<b>-0.80%</b>
<b>2018</b>	<b>57,213,452</b>	<b>2.99%</b>



# Current Year Sales Tax Collections October through March



# Sales Tax: Current Year Collections

REVENUE SOURCE	2017/2018 ACTUAL	2018/2019 ACTUAL	INCREASE (DECREASE)
<b>ACTUAL COLLECTIONS</b>			
OCTOBER	4,536,601	4,726,918	190,317
NOVEMBER	5,001,798	5,312,173	310,375
DECEMBER	4,239,703	4,471,437	231,734
JANUARY	4,466,219	4,545,884	79,665
FEBRUARY*	6,080,426	5,717,875	(362,551)
MARCH	4,134,926	4,231,659	96,733
<b>CURRENT COLLECTIONS</b>	<b>\$ 28,459,673</b>	<b>\$ 29,005,945</b>	<b>\$ 546,273</b>
			<b>1.92% increase</b>

\*- The decrease in February 2019 collections was related to a large audit adjustment by the State returning sales tax dollars previously collected by a local company

**2017/2018 Budget**

**55,563,044**

**2017/2018 Actual**

**57,213,452**

**2018/2019 Budget**

**58,359,200**





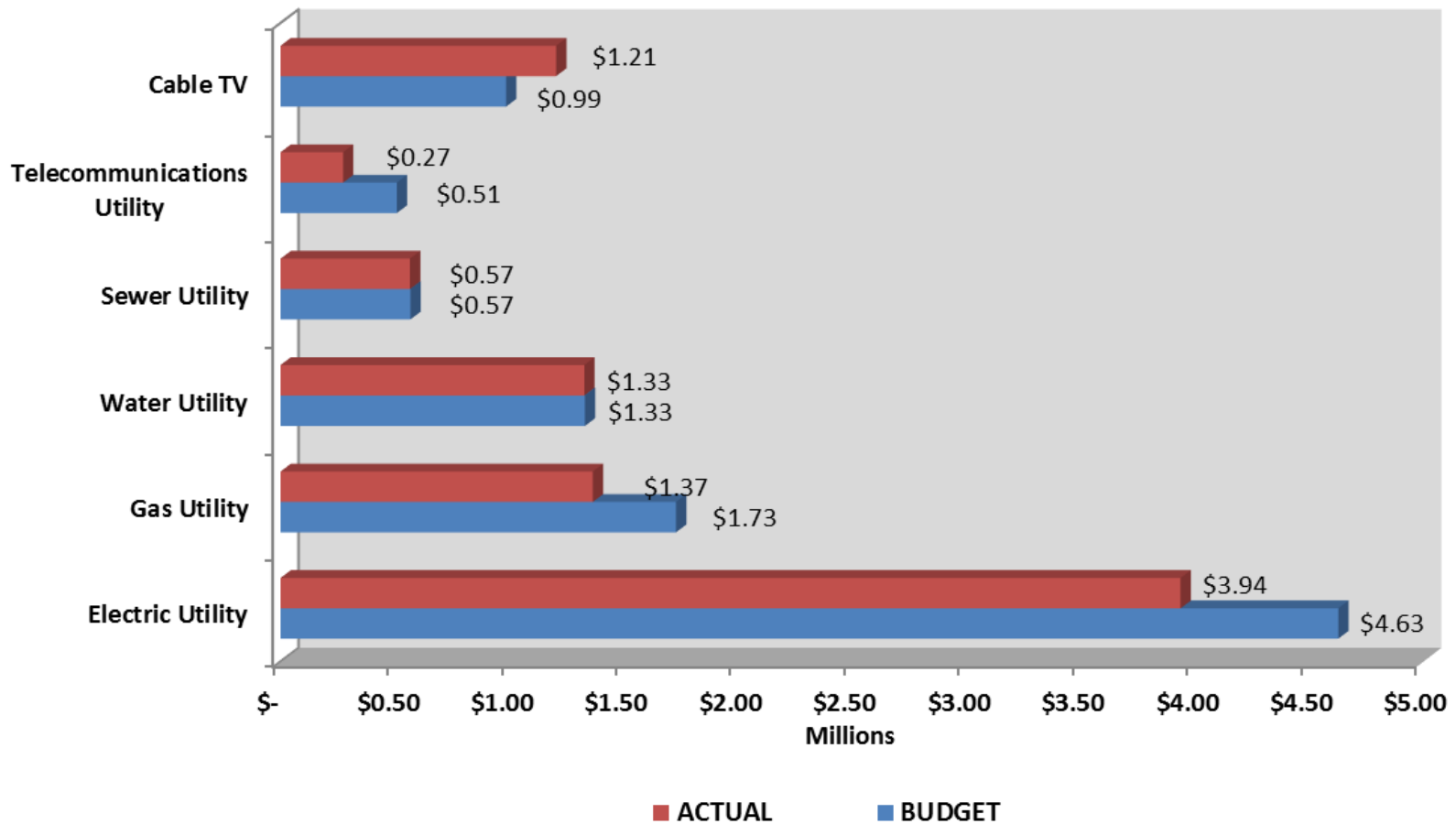
# Gross Receipts Business Tax (Franchise Fees)

- **Electric Utility – 5%**
- **Gas Utility – 5%**
- **Telephone Utilities – per line charge**
- **Cable TV – 5%**
- **City-owned utilities – Water and Sewer based on a per account charge**



# Gross Receipts Business Tax

## Budget versus Actual – October through March



**\$1,074,701 below budget or 11.02%**

# Gross Receipts Business Tax

	Actual 2016/17	Budget 2017/18	Actual 2017/18	Budget 2018/19
<b>30410 Electric Utility</b>	8,483,308	8,384,820	8,788,795	9,700,665
<b>30420 Gas Utility</b>	2,998,058	3,196,213	2,888,563	2,984,762

	Actual 2016/17	Budget 2017/18	Actual 2017/18	Budget 2018/19
<b>30430 Water Utility</b>	2,331,235	2,533,839	2,533,836	2,670,937
<b>30435 Sewer Utility</b>	990,446	1,081,330	1,076,667	1,139,811
<b>30440 Telecommunications Utility</b>	1,026,621	1,011,771	956,054	956,411
<b>30450 Cable TV</b>	2,133,117	2,252,678	1,964,847	1,989,719



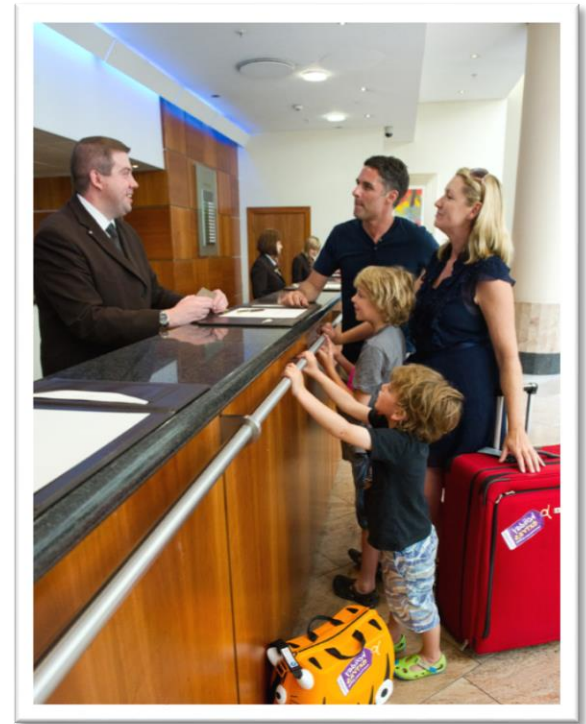
# Hotel Occupancy Tax

## HOT Tax Collections

		% Change
2009	4,232,250	
2010	4,399,887	3.96%
2011	4,782,868	8.70%
2012	5,002,181	4.59%
2013	5,691,119	13.77%
2014	5,937,402	4.33%
2015	6,341,559	6.81%
2016	6,777,185	6.87%
2017	6,580,376	-2.90%
2018	6,955,544	5.70%

## HOT tax rate

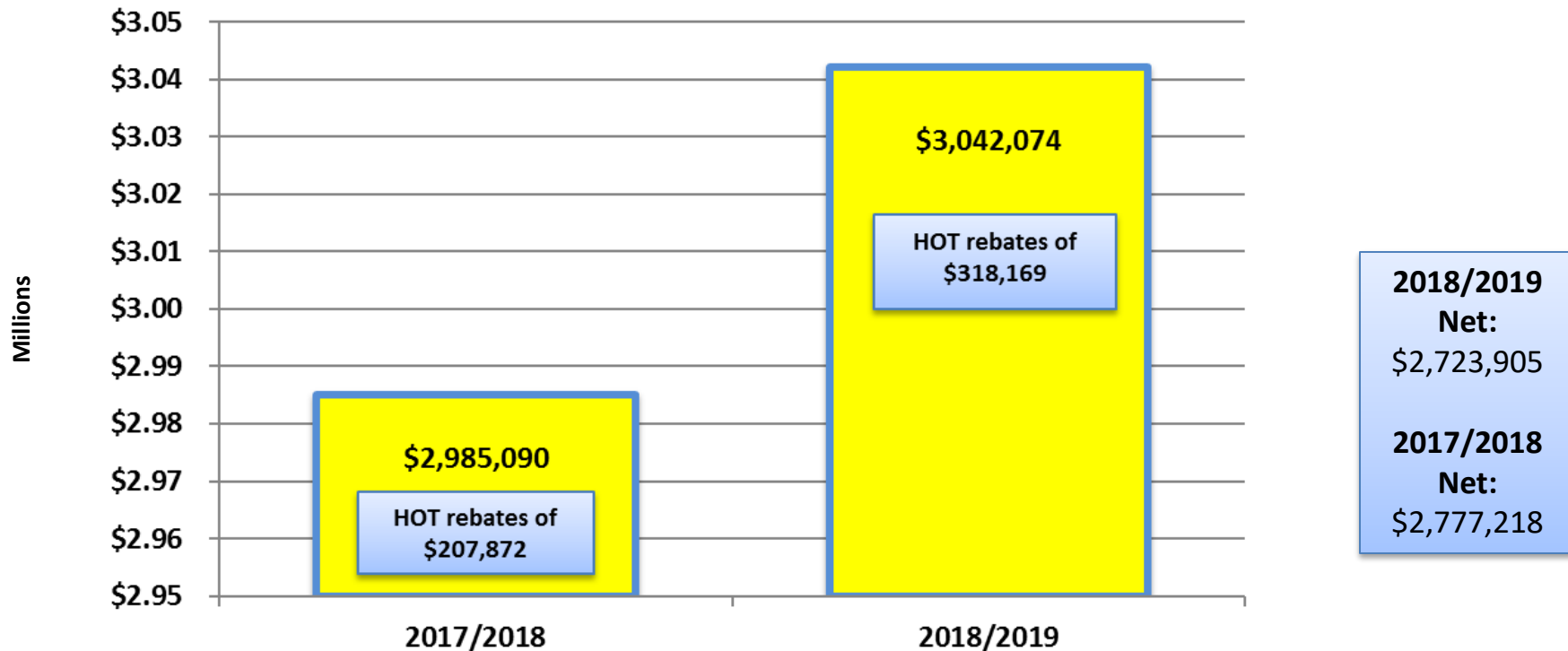
State	6.00%
City	7.00%
Venue*	2.00%
	15.00%



\*The Amarillo-Potter Events Venue District was created by voter approval in September 1997.

# Current vs. Prior Year HOT Collections

## October through March



**NOTE:** Per the Development Agreement, the City will refund the Local HOT Revenues submitted by Embassy Suites for a period of 20 years.

**\$56,984 increase or 1.91%**

# Hotel Current Year Revenue Receipts

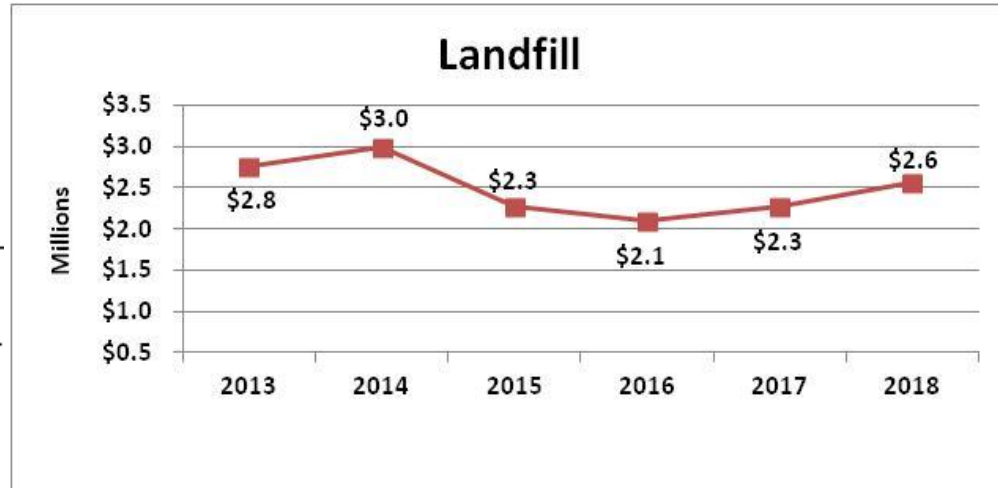
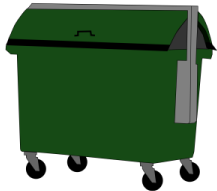
	2017/2018 ACTUAL	2018/2019 ACTUAL	INCREASE (DECREASE)
<b>ACTUAL COLLECTIONS</b>			
OCTOBER	568,641	546,033	(22,608)
NOVEMBER	533,999	563,794	29,795
DECEMBER	521,119	525,807	4,688
JANUARY	499,153	494,671	(4,482)
FEBRUARY	437,327	477,747	40,420
MARCH	424,851	434,023	9,172
<b>CURRENT COLLECTIONS</b>	<b>2,985,090</b>	<b>3,042,074</b>	<b>56,984</b>
			1.91% increase



# Sanitation Sales

Six months ended 3/31/19

	Budget	Actual	Variance
Solid Waste Collection fees earned	\$ 8,811,916	\$8,237,748	\$ (574,168)
Landfill fees earned	\$ 1,158,576	\$1,277,995	\$ 119,419
<b>Total Sanitation fees earned</b>	<b>\$ 9,970,492</b>	<b>\$9,515,743</b>	<b>\$ (454,749)</b>



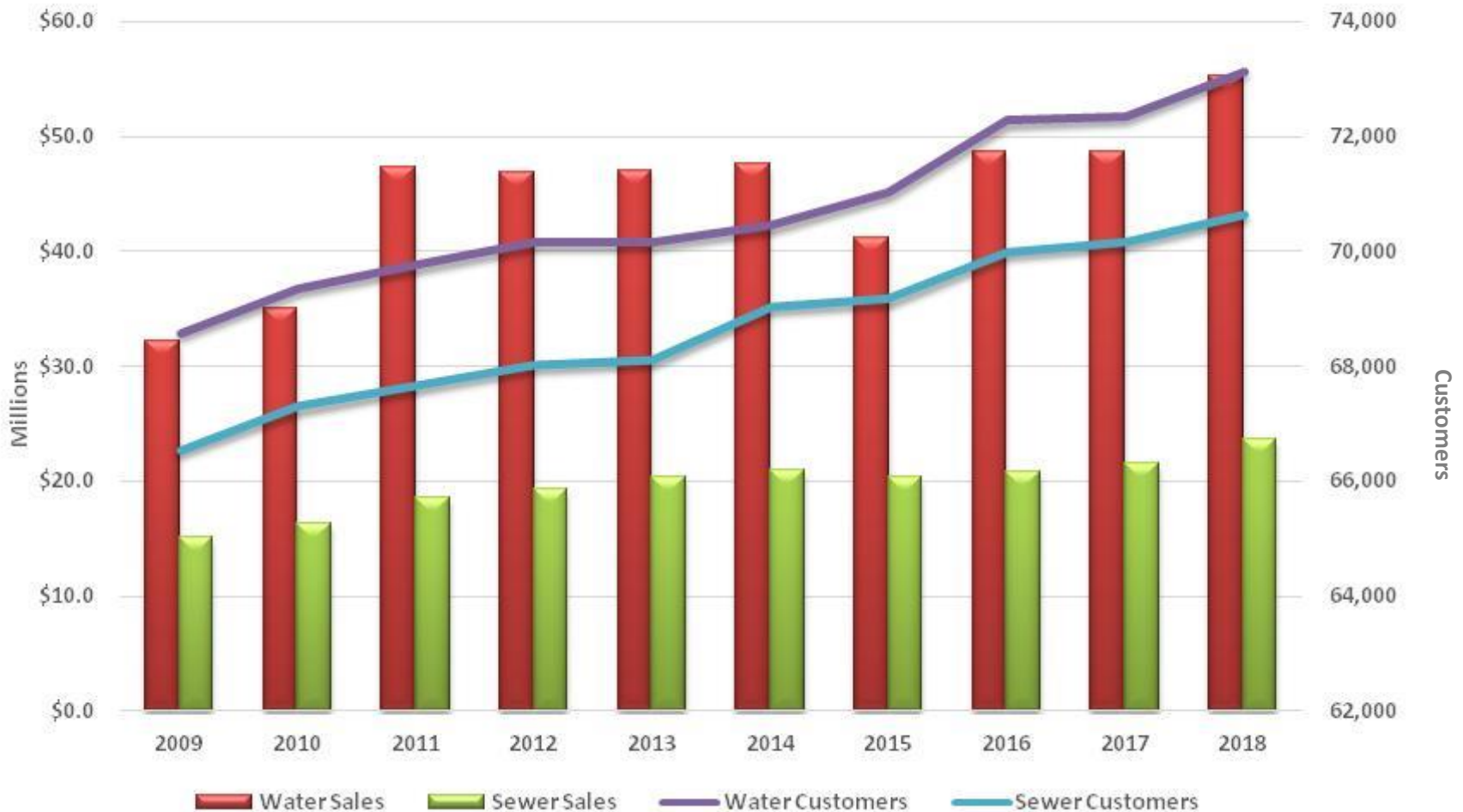
### Solid Waste Collection



	Collection	Landfill
2013	\$ 16,428,492	\$ 2,754,840
2014	\$ 17,088,981	\$ 2,997,937
2015	\$ 17,405,937	\$ 2,278,380
2016	\$ 16,915,730	\$ 2,104,694
2017	\$ 17,331,921	\$ 2,268,780
2018	\$ 17,501,581	\$ 2,571,519

# Water and Sewer Trends

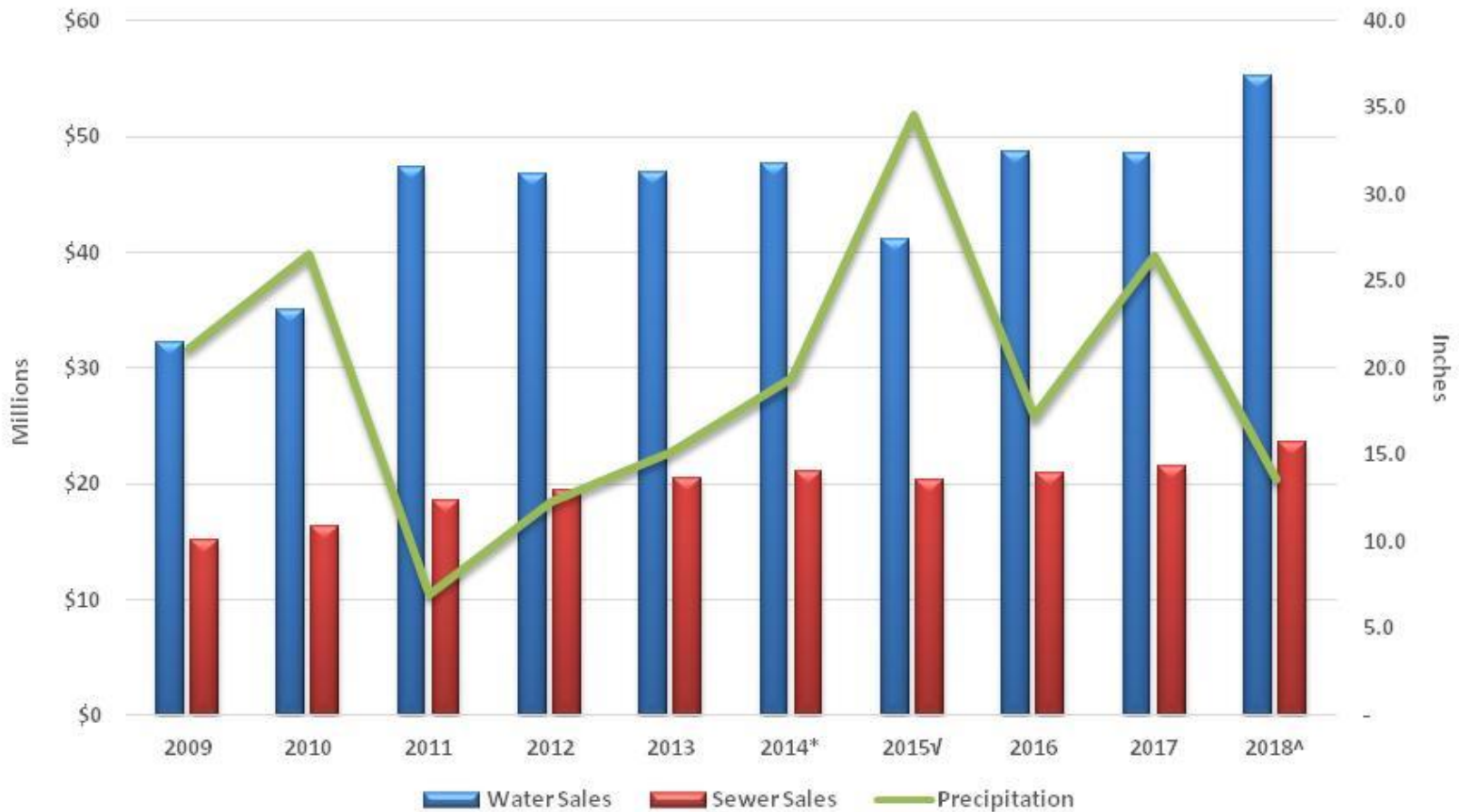
## Water and Sewer Trends - 2009 through 2018





# Water and Sewer Trends

## Water and Sewer Trends - 2009 through 2018



\*Near Normal – 65<sup>th</sup> wettest and 63<sup>rd</sup> driest on record  
<sup>v</sup> 4<sup>TH</sup> wettest year on record

<sup>^</sup>12<sup>th</sup> driest year on record

# Water and Sewer Sales

## Current Year Water and Sewer Review

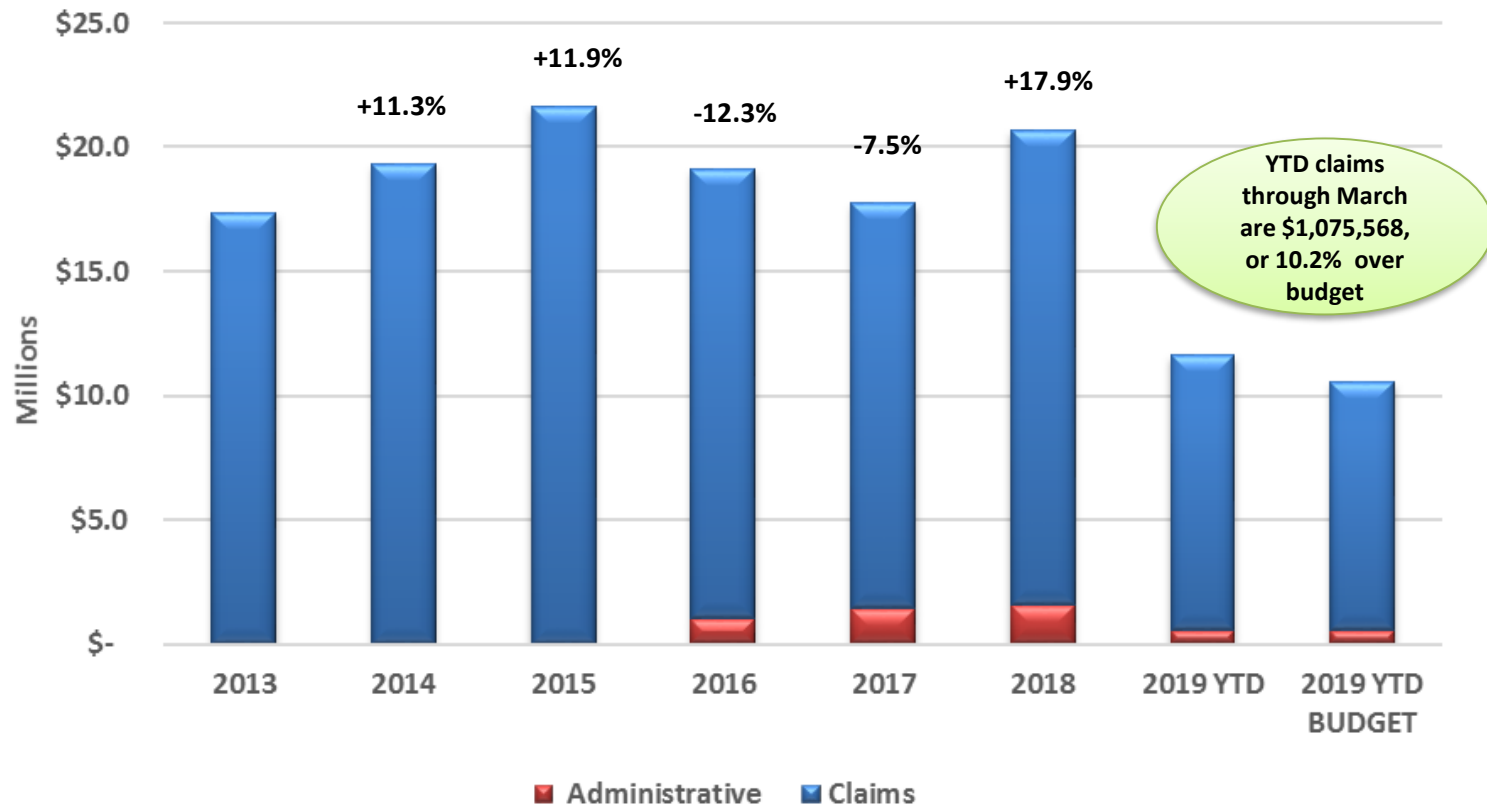
	Six months ended 3/31/19		
	Budget	Actual	Variance
Water Sales	\$ 21,657,862	\$ 19,912,507	\$ (1,745,354)
Sewer Sales	11,458,858	10,713,045	(745,814)
<b>Total Water &amp; Sewer</b>	<b>\$ 33,116,720</b>	<b>\$ 30,625,552</b>	<b>\$ (2,491,168)</b>



	Water Sales	Sewer Sales
2009	32,260,187	15,132,268
2010	35,062,958	16,295,031
2011	47,322,272	18,555,334
2012	46,807,157	19,377,899
2013	46,968,390	20,419,533
2014*	47,606,516	21,024,451
2015 <sup>v</sup>	41,199,939	20,340,925
2016	48,676,840	20,860,554
2017	48,620,594	21,570,449
2018 <sup>^</sup>	55,209,141	23,629,503

\*Near Normal – 65<sup>th</sup> wettest and 63<sup>rd</sup> driest on record  
<sup>v</sup> 4<sup>TH</sup> wettest year on record  
<sup>^</sup>12<sup>th</sup> driest year on record

# Health Insurance Fund - Claims



2013	2014	2015	2016	2017	2018	2019 YTD	2019 YTD BUDGET
17,376,004	19,337,744	21,636,561	18,969,339	17,545,431	20,681,880	11,647,129	10,571,561

Questions?